



DIRECCION EJECUTIVA DE COMERCIO Y SUMINISTRO

APPLICATION FORM FOR POTENCIAL CLIENTS

Código:	CYS-AYC-CDI-FOR-001
Fecha de emisión:	Julio 2007
N° de revisión	0
Fecha de revisión:	Julio 2007
N° de página	1 / 3

1. GENERAL INFORMATION

COMPANY'S NAME:				END USER:			
COMPANY'S TYPE:	END USER		TRADER		OTHER		DESCRIBE:
YEAR OF INCORPORATION:				HEADQURTERS ADDRESS:			
PHONE NUMBERS			FAX NUMBER			WEBSITE	
POSITION	NAME		E-mail		PHONE NUMBERS		
PRESIDENT							
COMMERCIAL CONTACT							
VENEZUELAN LEGAL REPRESENTATIVE:							
OVERSEAS OFFICES	ADDRESS		CONTACT PERSON		PHONE NUMBERS	E-mail	



**DIRECCION EJECUTIVA DE COMERCIO Y
SUMINISTRO**

APPLICATION FORM FOR POTENCIAL CLIENTS

Código:	CYS-AYC-CDI-FOR-001
Fecha de emisión:	Julio 2007
N° de revisión	0
Fecha de revisión:	Julio 2007
N° de página	2 / 3

2. MARKET INFORMATION

TOTAL VOLUMES MOVED / YEAR (BBL/US\$)

CRUDE / PRODUCTS TRADE – SUPPLIED (VOLUMES)

COUNTRIES IN WHICH THE COMPANY
WORKS

ACTUAL SUPPLIERS

Description of operational facilities owned or leased (Refineries, marine terminals, tankage, rack distribution systems, service stations, etc.)

Description of commercial experience and participation in the international market (Operational area, other suppliers, etc).

Any additional information considered useful for company's evaluation regarding commercial experience and future plans.



**DIRECCION EJECUTIVA DE COMERCIO Y
SUMINISTRO**

APPLICATION FORM FOR POTENCIAL CLIENTS

Código:	CYS-AYC-CDI-FOR-001
Fecha de emisión:	Julio 2007
N° de revisión	0
Fecha de revisión:	Julio 2007
N° de página	3 / 3

3. POTENTIAL RELATIONSHIP

Crude and/or products required (Quality & specifications).

Destination Country and Discharge Ports

Spot sales and/or Term contracts

Sales types (FOB, CIF, C+F, others).